

Summary

A hands-on program management and business strategy leader who excels at delivering technologies, products, and solutions. Demonstrated results based success in large scale global initiatives, including product development, information technology, and consulting environments. Highly motivated, team focused individual, with proven track record of increased levels of productivity, profits, and customer/partner satisfaction. Over 15 years of combined real world experience at top tiered organizations and graduate level education in technology and business areas.

Specialties

1. Cross-Functional Team Creation and Management

Built and managed successful organizations for multiple organizations

Microsoft: Built a cross-functional team of Development, QA (Test), and Program Managers, to define, develop, and commercialize multiple enterprise and consumer devices for Motorola. Recruited, built, and managed a 14 person Program Management team to define, develop, and commercialize, multiple consumer devices for LGE.

Alltel Information Services: Built a medium sized PMO organization to manage portfolio of programs, products, and solutions for financial services division. Built and managed a cross-functional and virtual team, consisting of Business Analysts, Development, QA, and Project Management

2. Multi-Site Program, Product and Partner Management

Proven track record of globally managing Organizational Structures, Strategic Partnerships, Business Operations, and Programs/Projects

Microsoft: Managed Strategic Partnerships and projects with Motorola and LGE across multiple countries/regions, including, India, China, Taiwan, and Korea with high customer partner experience. Managed cross-team and cross-functional relationships with Dublin subsidiary for project based efforts.

Alltel Information Services: Managed remote/off-shore teams for product and solution development along with Infrastructure deployment. Managed virtual teams with dotted line relationship for PMO programs for solutions development and deployment.

3. Staff and Policy Development

Established Resource Management, Compensation and Review Management, and Career Mentoring skills and experiences.

Microsoft: Directly responsible for recruitment, retention, and assessment of staff including management of managers, compensation review and modeling, and performance evaluation. Responsibilities included career growth and mentoring of direct reports and overall team.

Alltel Information Services: Responsible for recruitment, retention, and assessment of staff including management of managers, compensation review and modeling, and performance evaluation. Responsibilities included career growth and mentoring of direct reports and overall team. Defined and approved policies of PMO organization including, workflows, procedures, procurements, communication and reporting mechanisms.

4. Strategic Business and Technology Planning

Defined and implemented technical and business strategies aligned with rhythm of the business and the needs of the customer

Microsoft: Defined cross-group engagement model for platform development to ship in multiple SKUs. Defined partnership engagement model for aligning partners needs with major Microsoft releases, embedding and implementing external requirements into the scope of the effort. Defined and implemented Tiered Model to portfolio for scope management and delivery for multiple teams and partners. Defined and managed numerous workflows including support mechanisms, legal criteria/decisions, communication plans, and trend analysis for decision models.

Alltel Information Services: Defined IT Strategy for team and PMO assessing needs of infrastructure and deployment. Created and obtained approval for business models to increase productivity and lower TCO for the organization. Defined organizational models obtaining approval for new team and structure. Additional experience in team growth through business reorganizations.

5. C-Level Communications and Negotiations

Microsoft and Alltel Information Systems: Numerous presentations to management levels including; C-Level proposals and presentations, technical reviews to internal management and partners, and business strategy reviews with senior managers and partners.

6. IP Creation and Negotiation

Microsoft and Alltel Information Systems: Perpetuate a culture of innovation and efficiency in a team based environment. Teams were responsible for multiple patents across a broad range of technologies. Personally awarded patents for technologies defined and implemented. Negotiated contractual agreements and SLAs with external vendors and solution providers, as well as internal cross-group partnerships.